Interviews: <u>1,000 voters</u> Dates: <u>August 17-23, 2016</u>

1724 Connecticut Avenue, NW Washington, DC 20009 (202) 234-5570

FINAL

Study #11818b NELP Contract Work Online Survey August 2016

Please note: all results are shown as percentages unless otherwise stated.

Hart Research Associates, a national public opinion research firm, is conducting a survey about issues facing the country today, and we would really appreciate the chance to get your opinions on a few questions. This is a public opinion survey. You will not be sold anything and your name and individual opinions will be kept confidential.

S1a. To make sure we have a representative sample, what is your age?

18-24	7
25-29	9
30-34	10
35-39 40-44	
45-49	10
50-54	9
55-59	10
60-64	9
65-69	12
70-74	6
75 and over	4

S1b. What is the last grade that you completed in school?

Grade school Some high school High school graduate	- 2 32
Some college, no degree	22
Vocational training/2-year college	10
4-year college/bachelor's degree	20
Some graduate work, no degree	2
2-3 years' postgraduate work/master's degree Doctoral/law degree	10 2

S2. Are you from a Hispanic or Spanish-speaking background? (IF RESPONDENT SAYS "NO, NOT HISPANIC," ASK:) What racial or ethnic group best describes you?

White	73
Black/African American	12
Hispanic or Latino	9
Asian or Asian-American	4
Native American	1
Mixed Race	1

S3. Are you currently registered to vote in (STATE)?

Yes, registered	100	CONTINUE
No, not registered	-	TERMINATE
Not sure	-	

46 Male 54 Female S4. Which of the following best describes where you stand between the two political parties?

Strongly Republican	16
Leaning Republican	21
Completely independent	21
Leaning Democratic	19
Strongly Democratic	23
Total Republican	37
Total Democratic	42

1. Below are some more specific aspects of the economic situation today. For each one, please indicate whether you are very satisfied, somewhat satisfied, somewhat dissatisfied, or very dissatisfied with that aspect of the economy today.

THIS TABLE HAS BEEN RANKED BY THE PERCENTAGE WHO SAY VERY SATISFIED OR SOMEWHAT SATISFIED

	Total <u>Satisfied</u>	Total Dissatisfied	Very <u>Satisfied</u>	Somewhat <u>Satisfied</u>	Somewhat Dissatisfied	Very <u>Dissatisfied</u>
Availability of jobs *	40	60	7	33	33	27
Availability of good jobs with fair wages and benefits **	40	60	6	34	35	25
Wages and salaries **	38	62	5	33	38	24
People's ability to retire with security	28	72	4	24	34	38
Wages and salaries keeping up with the cost of living * Healthcare costs	25 20	75 80	4 5	21 15	36 30	39 50

* Asked of one-half the respondents (FORMS A/B).

** Asked of one-half the respondents (FORMS C/D).

2. Generally speaking, how much would you say that you trust employers to treat their employees fairly--do you trust them a great deal, quite a bit, just some, or not much at all?

	<u>8/16</u>
Trust a great deal	6
Trust quite a bit	24
Trust just some	52
Do not trust much at all	18
Total Trust A Great Deal/Quite A Bit	30

^{3.} Below is a list of issues some people say are problems related to jobs and employment today. Please rate how big of a problem you believe each is using the scale from 0 to 10, on which a 0 means it is not a serious problem and a 10 means it is an extremely serious problem. You may use any number from 0 to 10.

THIS TABLE HAS BEEN RANKED BY THE HIGHEST PERCENTAGE WHO SAY 8-10

	Total	Extremely Serious Problem		Serious		Not A Serious Problem	
	<u>8-10</u>	<u>9-10</u>	<u>7-8</u>	<u>4-6</u>	<u>0-3</u>		
Salaries and bonuses of corporate CEOs continue to rise, while pay for the average worker is standing still **	74	64	18	14	4		
Companies consider workers to be disposable, instead of valuable assets	60	45	26	24	5		
There are not enough good-paying jobs with benefits **	55	38	32	24	6		
There are too many low-wage, no-benefit jobs *	54	41	26	26	7		
Companies are not loyal to their employees anymore *	52	38	27	27	8		
Pay for the average worker is standing still *	52	34	31	30	5		
There is no loyalty between companies and their employees anymore **	50	36	28	29	7		
Workers don't have the skills they need for the jobs that are available	35	22	26	40	12		

* Asked of one-half the respondents (FORMS A/C).

** Asked of one-half the respondents (FORMS B/D).

Q.4a-Q.4b ARE RANDOMIZED

4a. Which of the following statements do you agree with more? Do you agree with that statement much more or somewhat more?

Good jobs that pay well and provide benefits are available if	
you are willing to work hard	35
Much more	17
Somewhat more	18
Good jobs that pay well and provide benefits are difficult to	
find	65
Somewhat more	27
Much more	38

4b. Which of the following statements do you agree with more? Do you agree with that statement much more or somewhat more?

If you get a good education and work hard today, you can	
really do well and get ahead	43
Much more	19
Somewhat more	24
Working hard often isn't enough anymore, because	
companies aren't loyal to their employees	57
Somewhat more	24
Much more	33

5. An increasing number of companies today hire workers as independent contractors, rather than as employees of the firm. In the past 10 years, the proportion of workers employed as independent contractors has grown substantially. In your opinion, has this shift toward hiring workers as independent contractors rather than employees been a very good change, mostly a good change, neither a good nor bad change, mostly a bad change, or a very bad change?

A very good change	4
Mostly a good change	9
Neither a good nor bad change	25
Mostly a bad change	44
A very bad change	18
Total Good Change	13
Total Bad Change	62

6. In general, do you think a worker is better off working as a direct employee of a firm or as an independent contractor, or does it not make much difference either way?

Direct employeemuch better	41
Direct employeesomewhat better	37
Independent contractorsomewhat better	10
Independent contractormuch better	2
Not much difference	10
Total Employee Better	78
Total Contractor Better	12

7a. In some cases, companies have classified workers as independent contractors when legally they should be considered employees. That means the company does not have to pay minimum wage to workers, provide benefits, or make payroll deductions like Social Security or Medicare contributions for those workers. Prior to taking this survey, had you heard about this issue of misclassifying workers as independent contractors?

Yes, heard a lot Yes, heard some	18 20
Yes, heard a little	29
No, have not heard about	33
Total Yes, Heard	67

7b. And in your opinion, is misclassifying workers as independent contractors a very serious, fairly serious, just somewhat serious, or not that serious a problem?

A very serious problem	49
A fairly serious problem	35
Just a somewhat serious problem	13
Not that serious a problem	3
Total Very/Fairly Serious Problem	84

Now we have some questions about another change that has affected jobs and employment in recent years.

8a. Increasingly, companies that need work done hire a temp or staffing agency or subcontracting firm to supply workers, instead of directly hiring employees. For example, many workers in hotels today are employed by a subcontracting firm that provides food services or housekeeping, not by the hotel. In the past 10 years, the proportion of workers working for a contract firm has tripled. In your opinion, is this shift from direct hiring to using temp agencies and subcontracting firms a very good change, mostly a good change, neither a good nor bad change, mostly a bad change, or a very bad change?

A very good change Mostly a good change	3 9
Neither a good nor bad change	29
Mostly a bad change	40
A very bad change	19
Total Good Change Total Bad Change	12 59

8b. Why do you feel companies using temp agencies and contract workers, rather than hiring permanent employees, is **[INSERT ANSWER FROM Q.8a]**?*

GOOD CHANGE ¹	
It's a job, they are working, they are getting paid, they get an opportunity to work	21%
Good, yes, helpful, no other comments	14
These companies are more specialized, more efficient, workers are evaluated more, a good pool of workers	10
An effort to reduce benefits, workers get no benefits, no health benefits/medical insurance, employers get out	
of paying benefits	10
Lower salaries, they don't get as much, lower pay, lower hourly wage	6
People with little/no skills can find a job, can work, easier to get a job	5
All other favorable comments	15
Don't know, no response	17%

* Asked of one-half the respondents (FORMS A/C).

¹ Results among 66 respondents.

NEITHER GOOD NOR BAD ¹	
It's a job, they are working, they are getting paid, they get an opportunity to work	23%
An effort to reduce benefits, workers get no benefits, no health benefits/medical insurance, employers get out	
of paying benefits	15
Good for the company, allows company to be competitive, good business model	6
Hurts workers, lack of concern for workers, no loyalty towards workers, bad for workers' morale	5
No job security, no long term job security, no stability, workers are disposable	4
Lower salaries, they don't get as much, lower pay, lower hourly wage	4
All other favorable comments	9
Depends on the situation, could be good or bad, too many variables, depends on individual, his/her needs	12
All other neutral comments	8
Don't know, no response	15%

* Asked of one-half the respondents (FORMS A/C).

¹Results among 152 respondents.

(Q.8b contd.)

BAD CHANGE¹

An effort to reduce benefits, workers get no benefits, no health benefits/medical insurance, employers get ou of paying benefits	it 43%
No job security, no long term job security, no stability, workers are disposable	22
Hurts workers, lack of concern for workers, no loyalty towards workers, bad for workers' morale	20
Lower salaries, they don't get as much, lower pay, lower hourly wage	14
Employer saves money, company saving money by not hiring permanent employees, it is cheaper	6
Good for the company, allows company to be competitive, good business model	5
All other unfavorable comments	7
All other neutral comments	3
Don't know, no response	3%

* Asked of one-half the respondents (FORMS A/C).

¹ Results among 285 respondents.

9. More specifically, how would you say this shift from direct hiring to using temp or staffing agencies and subcontracting firms has affected each of the following–is it a very good change, mostly a good change, neither a good nor bad change, mostly a bad change, or a very bad change for that group or institution?

THIS TABLE HAS BEEN RANKED BY THE PERCENTAGE WHO SAY VERY BAD OR MOSTLY BAD CHANGE

	Total Good	Total Bad	A Very Good	Mostly A Good	Neither A Good Nor Bad	Mostly A Bad	A Very Bad
	<u>Change</u>	<u>Change</u>	<u>Change</u>	<u>Change</u>	<u>Change</u>	<u>Change</u>	<u>Change</u>
For workers	10	70	2	8	20	39	31
For the economy in general	12	58	3	9	30	39	19
For customers	15	42	4	11	43	31	11
For companies	46	31	13	33	23	22	9

10. Below are some reasons that companies use temp or staffing agencies or subcontractors rather than hire employees directly. For each one, please indicate whether you think it is a very good reason, mostly a good reason, neither a good nor bad reason, mostly a bad reason, or a very bad reason for companies to take this step.

THIS TABLE HAS BEEN RANKED BY THE PERCENTAGE WHO SAY VERY GOOD OR MOSTLY GOOD REASON

	Total Good <u>Reason</u>	Total Bad <u>Reason</u>	A Very Good <u>Reason</u>	Mostly A Good <u>Reason</u>	Neither A Good Nor Bad <u>Reason</u>	Mostly A Bad <u>Reason</u>	A Very Bad <u>Reason</u>
To fill a short-term need for more workers, such as during Christmas shopping season	70	11	24	46	19	6	5
To try out a potential employee temporarily, before hiring him or her full time	59	15	16	43	26	9	6
To perform tasks that are outside the company's core business	43	23	12	31	34	15	8
To increase profits for shareholders **	24	47	5	19	29	23	24
To save money by not paying payroll taxes or for Social Security, unemployment, or workers' compensation	14	70	5	9	16	27	43
To save money by reducing workers' wages	13	72	6	7	15	30	42
To increase profits and increase compensation for top management *	13	69	5	8	18	25	44
To make it easier to lay off workers or reduce their hours	13	72	5	8	15	33	39
To save money by not providing benefits to workers	12	73	5	7	15	27	46

* Asked of one-half the respondents (FORMS A/B).

** Asked of one-half the respondents (FORMS C/D).

11. Below are some proposals that address this issue of subcontracted work. For each one, please indicate whether you strongly favor, somewhat favor, neither favor nor oppose, somewhat oppose, or strongly oppose the proposed law.

THIS TABLE HAS BEEN RANKED BY THE PERCENTAGE WHO SAY STRONGLY FAVOR OR SOMEWHAT FAVOR

	Total <u>Favor</u>	Total <u>Oppose</u>	Strongly <u>Favor</u>	Somewhat <u>Favor</u>	Neither Favor Nor <u>Oppose</u>	Somewhat <u>Oppose</u>	Strongly <u>Oppose</u>
Make it harder for companies to classify workers as independent contractors, and increase fines and penalties for companies that misclassify employees as independent contractors	78	7	44	34	15	5	2
Allow workers to hold lead companies legally responsible if their subcontractors fail to pay Social Security taxes, unemployment insurance contributions, or workers' compensation contributions, or fail to pay workers their legally earned wages **	71	11	41	30	18	6	5
Make companies that use contract workers legally responsible if their subcontractors fail to pay Social Security taxes, unemployment insurance contributions, or workers' compensation contributions, or fail to pay workers their legally earned wages *	66	11	42	24	23	6	5
* Asked of one-half the respondents (FORMS A/C).							

* Asked of one-half the respondents (FORMS A/C). ** Asked of one-half the respondents (FORMS B/D). 12. Below are several additional proposals related to this issue of using contract workers. For each one, please indicate whether you strongly favor, somewhat favor, neither favor nor oppose, somewhat oppose, or strongly oppose the proposal.

THIS TABLE HAS BEEN RANKED BY THE PERCENTAGE WHO SAY STRONGLY FAVOR OR SOMEWHAT FAVOR

Require the lead company to provide in-person safety training, comparable to training provided to full-time employees, for temporary or contract	Total <u>Favor</u>	Total <u>Oppose</u>	Strongly <u>Favor</u>	Somewhat <u>Favor</u>	Neither Favor Nor <u>Oppose</u>	Somewhat <u>Oppose</u>	Strongly <u>Oppose</u>
workers before they start new assignments in dangerous jobs *	80	4	53	27	16	2	2
Eliminate loopholes in job definitions that allow companies to avoid paying benefits by "classifying" employees as independent contractors to avoid certain responsibilities and costs *	74	8	51	23	18	5	3
Require companies to offer existing part-time employees additional hours of work before using subcontractors, temporary services, or staffing agencies to do work for the business **	74	7	38	36	19	4	3
Require companies that have both direct employees and contract workers doing similar jobs to ensure equal pay and benefits for equal work **	73	10	43	30	17	7	3
Require that once a company has used a temp worker for six months, it must offer the worker the option of taking a permanent position *	71	11	43	28	18	8	3
Require companies that eliminate permanent jobs and then rehire former employees as contract workers to pay them the same wage and provide the same benefits as they did prior to the layoff and rehire *	65	15	45	20	20	9	6
Require companies that eliminate permanent jobs and then rehire employees as contract workers to give them a notice explaining that they are doing so, and detailing what conditions of work will change as the relationship changes **	63	16	41	22	21	9	7
Require companies that use contract workers to pay half the Social Security payroll taxes for workers treated as independent contractors, as they do for regular employees *	62	14	33	29	24	8	6
Restrict the use of temporary or contract workers for hazardous jobs **	59	13	32	27	28	9	4
Give companies that don't contract out work priority for receiving public contracts **	58	14	29	29	28	9	5
Prevent employers from including "non-compete" clauses in workers' contracts that prevent workers from taking other jobs in the same field **	56	17	29	27	27	11	6

* Asked of one-half the respondents (FORMS A/D). ** Asked of one-half the respondents (FORMS B/C).

FACTUALS: The remaining questions are for statistical purposes only.

F1. Which of the following best describes your employment situation?

I am working full time	45
I am working part time	12
I am working more than one job	1
I am not working, but I am looking for work	8
I am not working and am not looking for work	34

F2. Have you or anyone in your household worked as a temporary or contract worker at any time in the past five years?

Yes, me	15
Yes, someone in my household	8
Yes, both me and someone in my household	3
No	72
Not sure	2
Total Yes	26

F3. Are you a member of a labor union?

Yes, I am a labor union member	9
No, but someone else in my household is a union member	8
No, not a union household	83
Total Labor Union Member/Labor Household	17

F4. How would you describe the area in which you live?

Urban	23
Suburban	48
Small town	14
Rural	15

F5. What is your marital status?

Married, living with spouse	55
Separated	1
Divorced	9
Widowed	4
Single, never married	27
Domestic partnership	4

F6. Which of the following best describes your approach to issues?

Very conservative	14
Somewhat conservative	21
Moderate	37
Somewhat liberal	16
Very liberal	12
Total Conservative	35
Total Liberal	28

F7. And finally, for statistical purposes only, if you added together the yearly income of all the members of your family who were living at home last year, what would the total be?

Less than \$10,000 Between \$10,000 and \$20,000	4
	1
Between \$20,001 and \$30,000	9
Between \$30,001 and \$40,000	12
Between \$40,001 and \$50,000	10
Between \$50,001 and \$75,000	23
Between \$75,001 and \$100,000	15
Between \$100,001 and \$150,000	12
More than \$150,000	8