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## MEDICAL PHARMA SALES REP NEGATIVE PRESSURE LACROSSE, WI

### MEDICAL SALES REP - LACROSSE, WI

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#### Job Snapshot

Location:	LaCrosse, WI <a href="#">Map it!</a>
Other Pay:	COMPANY CAR, CREDIT CARD Full benefits, Medical Dental 401k
Employee Type:	Full-Time
Industry:	Healthcare - Health Services Biotechnology Medical Equipment
Manages Others:	Yes
Job Type:	Health Care Biotech Pharmaceutical
Education:	4 Year Degree
Experience:	None
Travel:	None
Division:	WOUND DEVICE POST ACUTE
Post Date:	8/30/2011

#### Contact Information

Contact:	RECRUITER
Ref ID:	POST ACUTE LACROSSE, WI

#### Description

POST ACUTE SALES REP - WOUND DEVICE

IMMEDIATE HIRE -

**IF YOU ARE NOT CURRENTLY IN MEDICAL SALES AND CHOOSE TO APPLY YOU WILL NOT BE GIVEN THE OPPORTUNITY OF AN INTERVIEW AND YOUR RESUME WILL BE DELETED.**

NO PHARMA OR DIAGNOSTIC REPS 1099 DISTRIBUTOR OR CANDIDATES WHO HAVE OWNED THEIR OWN COMPANIES OR MANAGERS WHO HAVE BEEN DOWNSIZED.

FACE TO FACE INTERVIEWS IMMEDIATE - WILL BE CONTACTED DIRECTLY BY MANAGER IF VIABLE CANDIDATE .

TERRITORY IN EXCELLENT SHAPE.( LaCrosse/Steven's Point/Madison Triangle (does NOT include Madison) MUST BE ABLE TO TRAVEL OVERNIGHT 4 NIGHTS A MONTH .

MUST BE CURRENTLY EMPLOYED CALLING ON ACUTE OR POST ACUTE HOSPITALS IN LACROSSE WI WITH CURRENT CONTACTS OR YOU WILL NOT BE GIVEN THE OPPORTUNITY OF AN INTERVIEW

MANAGERS SEEKINGHUNTERS AND NOT FARMERS WHO CAN DRIVE BUSINESS AND WHO HAVE STELLAR SALES AWARDS AND RANKINGS.

WE ARE NOT SEEKING CANDIDATES WHO HAVE BEEN WITH COMPANIES FOR ONE OR 2 YEARS - MANAGER WANTS TO SEE LONGEVITY AND UPWARD MOBILITY.

COMPANY CAR, CREDIT CARD, BENEFITS START DAY 1 LAP TOP, I PHONE

SALARY APPROX BASE IS70K . TOTAL BASE AND COMMISSION 125-K+ (UNCAPPED)  
TERRITORY IN EXCELLENT SHAPE.

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MANAGER WILL LOOK AT A HOSPITAL PHARMA REP ONLY! IF YOU ARE A PHARM REP CALLING INTO PHYSICIANS OFFICES KEEPING SEATS WARM - PLEASE DO NOT APPLY.

1 wound company currently has an opening for a POST Acute Medical Sales Rep.

This position reports directly to the DM Sales PostAcute Care.

Will be responsible for driving device usage/adoption in the POST ACUTE DIVISION while maintaining existing revenue .

Will be working with a CLINICAL CONSULTANT .

**Requirements**

MEDICAL SALES REP - NEGATIVE PRESSURE.

CURRENTLY EMPLOYED MEDICAL SALES CALLING INTO THE ACUTE OR POST ACUTE HOSPITALS

IF YOU ARE NOT IN MEDICAL SALS AND CHOOSE TO APPLY YOU WILL NOT BE GIVEN THE OPPORTUNITY OF AN INTERVIEW AND YOUR RESUME WILL BE DELETED.

Only those candidates WHO ARE CURRENTLY EMPLOYED IN A CUTE OR POST ACUTE MEDICAL SALES AND WHO HAVE LOCAL CONTACTS WILL BE CONSIDERED FOR THIS OPPORTUNITY.

MANAGER DOES NOT WANT TO SEE PHARMA, DIAGNOSTIC INDEPENDENT 1099 REPS DSITRIBUTOR REPS OR REPS WHO HAVE OWNED THEIR OWN COMPANIES .

- Bachelor's degree or postgraduate degree in marketing, health care administration, business, or related field or equivalent related experience.
- Minimum 3-5years of medical sales experience
- PLEASE NO CANDIDATES WHO HAVE MORE THAN 15 YEARS EXPERIENCE AND WHO HAVE MANAGEMENT EXPERIENCE .
- NO CANDIDATES WHO CHANGE JOBS EVERY 2 YEARS. MANAGER WANTS TO SEE CLEAN RESUME
- AWARDS AND RANKINGS MUST BE DOCUMENTED
- Customer service experience with demonstrated results.
- Direct sales and/or referral marketing experience with demonstrated results.\
- Excellent verbal and written communications skills, including the ability to present well to management staff

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